



How Birmingham Consulting Stopped a Cyber Nightmare in 26 Minutes

A swift response and powerful partnership prevented a catastrophic cyber incident

Trust

When it comes to offering managed services, it's critical to have a success framework as you grow and scale. For Scott Birmingham of Birmingham Consulting, it's about trust—trust that's built by delivering proactive protection to his clients. His team spends 25% of their time stress-testing security tools, ensuring their clients always have the best safeguards in place. Promising security in a high-threat world is hard, especially with business email compromise attacks increasing 38% a year. His secret weapon? Cork Protection.

Promising security in a high-threat world is hard, especially with business email compromise attacks increasing 38% a year. His secret weapon? Cork Protection

Business Email Compromise - 150,000 per day in North America

The principal lawyer at Groves Law received an email from what appeared to be a familiar source. The email led to a SharePoint site that requested login information. Scott's team flagged unusual activity in the principal's account, noticing suspicious logins and Duo push notifications from unfamiliar locations. Within 26 minutes of the incident, Birmingham Consulting had locked down the compromised account and secured the environment. Early warning combined with strong cyber expertise and security tools resulted in a high-performance save for the client. Cork's financial protection provided Birmingham the confidence to move fast and spend resources decisively.

"We were able to avoid immediate recovery expenses with our cyber warranty with Cork"

— Amanda Groves, CEO of Grove Law

Partnerships Matter

313 business email accounts have been compromised since you started reading this... (1.74 attacks per second). The law firm's incident isn't unique, but the performance of Birmingham plus Cork is. Scott understands that in the modern world, it's not just about the tech stack, it's about partnerships. **"Our client loves the coverage provided by Cork. Their cyber insurance policy excluded our remediation services; so they would have been out-of-pocket for our services without Cork."**

– Scott Birmingham, CEO, Birmingham Consulting

With Cork:

- 51% increase in managed endpoint compliance
- 33% discount on cyber insurance premium
- Zero out-of-pocket expenses during an incident for the client

"Our partner-first culture is built around listening to IT service providers, and our joint clients solutions paired with the Cork active insights platform, delivers on those requests."

– Dan Candee, CEO of Cork Protection

Business Email Compromise Rate:
150,000 per day in North America. That's why
Cork backs its insights with financial protection



**Cybersecurity helps prevent attacks.
Financial protection helps you recover.
Smart businesses have both.**